CORPORATE PRESENTATION

www.katmerciler.com.tr

MILESTONES

1985

In 1985 Katmerciler Araç Üstü Ekipman A.Ş. Was established.

1998

In 1998 the first export to Japan started.

1999

In 1999 TSE EN ISO 9001 Quality Management System certificate was received.

2004

In 2004 it was classified as the third among the “Companies with the highest export of industrial products” in vehicle industry group by the Chamber of Industry of the Aegean Region (EBSO).

2005

In 2005 TS EN ISO 14001 Environment Management System certificate was received.

2006

In 2004 it was classified as the second among the “Companies with the highest export” in vehicle industry group by the Chamber of Industry of the Aegean Region (EBSO).

2007

In 2007 it was classified as the second among the “Companies with the highest export” in vehicle industry group by the Chamber of Industry of the Aegean Region (EBSO). It was awarded by the EBSO for 10 years of uninterrupted contribution.

MILESTONES

2009

R&D collaboration activities started with TUBITAK (The Scientific and Technological Research Council of Turkey)

It was awarded with a Gold Medal for the contribution to the country's economy and the success on High Business Profit.

It was awarded with a Bronze Medal for the highest efforts and successes in Foreign Exchange Earning Service.

It was awarded by Izmir Chamber of Commerce with a Gold Medal as being number **42** among the **100** biggest corporate taxpayers of Izmir.

It was ranked as the 105th biggest corporate in Aegean Region for Production to Sales in EBSO list.

It was ranked as the **260th** company among the second 500 largest companies by Istanbul Chamber of Commerce.

It was ranked as the **701st** company among the **1000** largest exporters of Turkey.

It was ranked as the **42nd** company among the biggest corporate taxpayers in Izmir.

2008

It was awarded by Izmir Chamber of Commerce and Izmir Tax Department for its high efforts and success in the “Foreign Exchange Earning Services”.

It was awarded by Izmir Chamber of Commerce and Izmir Tax Department with a Certificate of Commendation for the success on “High Business Profit” and contribution to country economy.

It was awarded for “Uninterrupted High Export for Last 10 Years” by EBSO.

MILESTONES

2010

It was ranked as the **85th** biggest corporate in Aegean Region for Production to Sales in EBSO list.

It was ranked as the **439th** company among the second **500** largest companies by Istanbul Chamber of Commerce.

It was ranked as the **40th** biggest taxpayer in Aegean Region.

Closed area was increased to **22.000 m².**

It went public in November **2010.**

Riot Control Vehicle (RCV) production started.

2011

Katmerciler received the Platinum Award for the **"Best Annual Report"** for **2010** on international scale, in the competition traditionally organized by the League of American Communications Professionals – LACP, on the **"Machinery, Vehicle and Equipment"** sector, has been the **4th** company among the top Turkish companies and the **3rd** company in European, Middle Eastern and African region.

On the list of EBSO it was ranked as the first company among the largest employers in the production sector, as the first company among the companies with the highest production performance, as the second company among the companies with the highest export and it was awarded as the biggest taxpayer company.

MILESTONES

2012

Katmerciler was selected as the best of the world as the previous year and received the Platinum Award for the **“Best Annual Report”** for **2011** on international scale, in the competition traditionally organized by the League of American Communications Professionals – LACP, in the **“Machinery, Vehicle and Equipment”** sector, has been the **18th** company in the world among the reports more than **5500** from many countries and the 10th company in Europe, Middle East and Africa region.

It was ranked as the **36th** biggest taxpayer in Aegean Region.

It was ranked as the **247th** company among the **1000** largest exporters of Turkey.

EN ISO 3834-2 Welding System Certificate was received.

2013

Facility Security Certificate was received from the Ministry of National Defense.

BELGE NU.: 2013/08

T.C.
MİLLÎ SAVUNMA BAKANLIĞI
ANKARA

TESİS GÜVENLİK BELGESİ

TÜRKİYE CUMHURİYETİ SAVUNMA SANAYİ MİLLÎ GÜVENLİK MAKAMI tarafından,
10032 Sokak No:18 A.O.S.B. ÇİĞLİ/İZMİR adresinde yerleşik,

KATMERCİLER ARAÇ ÜSTÜ EKİPMAN SANAYİ VE TİCARET ANONİM ŞİRKETİ'NE

Savunma sanayi ile ilgili faaliyetleri düzenleyen yürürlükteki 5202 sayılı Kanun ve ilgili mevzuat ile NATO Güvenlik Talimatı esaslarına göre tesis güvenliği denetimi yapılmıştır. 'MİLLÎ GİZLİ' gizlilik derecesinde uygun görülmüş, gizlilik derecesi bilgi, belge, proje, malzeme ve teçhizatın korunmaya yönelik olarak alınan önlemleri ve mevcut uygulamaların yeterli olduğu, Katmerciler Araç Üstü Ekipman Sanayi ve Ticaret Anonim Şirketi bünyesinde hazırlanan Tesis Özel Güvenlik Ei Kitabında yer alan önlemler muhafaza edilmek suretiyle uygulanmak ve

"MİLLÎ GİZLİ" gizlilik dereceli bu belgenin

03 / 2018 Tarihine kadar geçerli olduğu

TASDİK OLUNUR

MİLLÎ SAVUNMA BAKANI NAMINA

Mustafa AVCI
Hava Pilot Tuğgeneral
Müsteşar Yardımcısı

Katmerciler was selected as the best of the world as the previous year and received the Platinum Award for the **“Best Annual Report”** for **2012** on international scale, in the competition traditionally organized by the League of American Communications Professionals – LACP, in the **“Machinery, Vehicle and Equipment”** sector, has been the **7th** company in the world among the reports more than **5500** from many countries and the 1st company in Europe, Middle East and Africa region.

MILESTONES

2014

ISO 10002 Customer Satisfaction Management System Certificate was received.

It was ranked as the **492th** company among the **1000** largest exporters of Turkey.

It was ranked as the **199th** company among the second **500** largest companies by Istanbul Chamber of Commerce.

It was ranked as the **55th** company among the largest **100** industrial enterprises according to Production to Sales in Aegean Region by the EBSO.

2015

ISO 27001 Information Security Management System Certificate was received.

ISO 28000 Supply Chain Security Management System Certificate was received.

It was ranked as the **29th** biggest taxpayer in Aegean Region in **2015** according to corporate tax accrual amounts.

It was ranked as the **409th** company among the **500** largest industrial enterprises according to Production to Sales by Istanbul Chamber of Commerce.

It was ranked as the **518th** company among the **1000** largest exporters of Turkey.

It was ranked as the 41st company among the **100** largest industrial enterprises according to Production to Sales in Aegean Region by the EBSO.

The R&D Center was established and approved by the Ministry of Science, Industry and Technology.

Following the RCVs, **4x4 Armoured Personnel Carrier - Khan**, all design and production of which belong to our company, was promoted as the first step of product developing activities for defense industry.

- **Riot Control Shield,**
- **Remote Controlled Armoured Tracked Excavator,**
- **Armoured Backhoe Loader,**
- **Armoured Damper,**
- **Armoured Water Truck,**
- **Armoured Lowbed Trailer, and**
- **Armoured Ambulance were added to defense product range.**

MILESTONES

2016

ADR Production and Production Compliance Certificate was received.

Production Permit was received from Ministry of National Defense.

Katmerciler's **"Annual Report for 2015"** was selected as the best **12th** report of the world among approximately **1000** company reports from **25** countries especially from USA and Europe and as the best 8th report in Europe, Middle East and Africa region and received the Platinum Award.

Number of exported countries exceeded **50.**

As a result of tactical wheeled armoured vehicle product range extension efforts for defense industry, **4x4 Tactical Wheeled Armoured Vehicle - HIZIR** and a new armouring model in our country - **NEFER Armouring System were launched.**

First Armoured Ambulance sample was completed and was prepared for mass production.

It was ranked as the **370th** company among the **500** largest industrial enterprises list according to Production to Sales by Istanbul Chamber of Commerce.

It was ranked as the **70th** company among the **100** largest industrial enterprises according to Production to Sales in Aegean Region by the EBSO.

BELGE NO.: 2016/09

T.C.
MİLLÎ SAVUNMA BAKANLIĞI
ANKARA

ÜRETİM İZİN BELGESİ

TÜRKİYE CUMHURİYETİ SAVUNMA SANAYİ MİLLÎ GÜVENLİK MAKAMI TARAFINDAN, **10032 Sokak No: 10 Atatürk Organize Sanayi Bölgesi Çiğli/İZMİR** adresinde konuşlandırılmış;

KATMERCİLER ARAÇ ÜSTÜ EKİPMAN SANAYİ VE TİCARET ANONİM ŞİRKETİ

HARP ARAÇ VE GEREÇLERİ İLE SİLAH, MÜHİMMAT VE PATLAYICI MADDE ÜRETEN SANAYİ KURULUŞLARININ DENETİMİ HAKKINDAKİ 5201 SAYILI KANUNA GÖRE DENETLENMİŞ OLUP,

ANILAN KURULUŞA; 10 Nisan 2016 tarih ve 29680 Sayılı Resmî Gazetede yayımlanan "5201 Sayılı Kanun Gereğince Kontrole Tabî Tutulacak Harp Araç ve Gereçleri ile Silâh, Mühimmat ve Bunlara Ait Yedek Parçalar, Askeri Patlayıcı Maddeler, Bunlara Ait Teknolojilere İlişkin Liste'nin "Taktik Araçlar" başlıklı 2'nci maddesinin a fıkrası kapsamında **"4x4 Zırhlı Personel Taşıyıcı Araç"**ın üretimi için;

MILESTONES

KATMERCİLER

2017

4x4, 6x6, 8x8 Wheeled Armored Personnel Vehicles and 4x4, 6x6, 8x8 Tactical Wheeled Armored Combat Vehicle Production Permission Certificate was obtained from the Ministry of National Defense.

BELGE NO.: 2018/23

T.C.
MİLLÎ SAVUNMA BAKANLIĞI
ANKARA

ÜRETİM İZİN BELGESİ

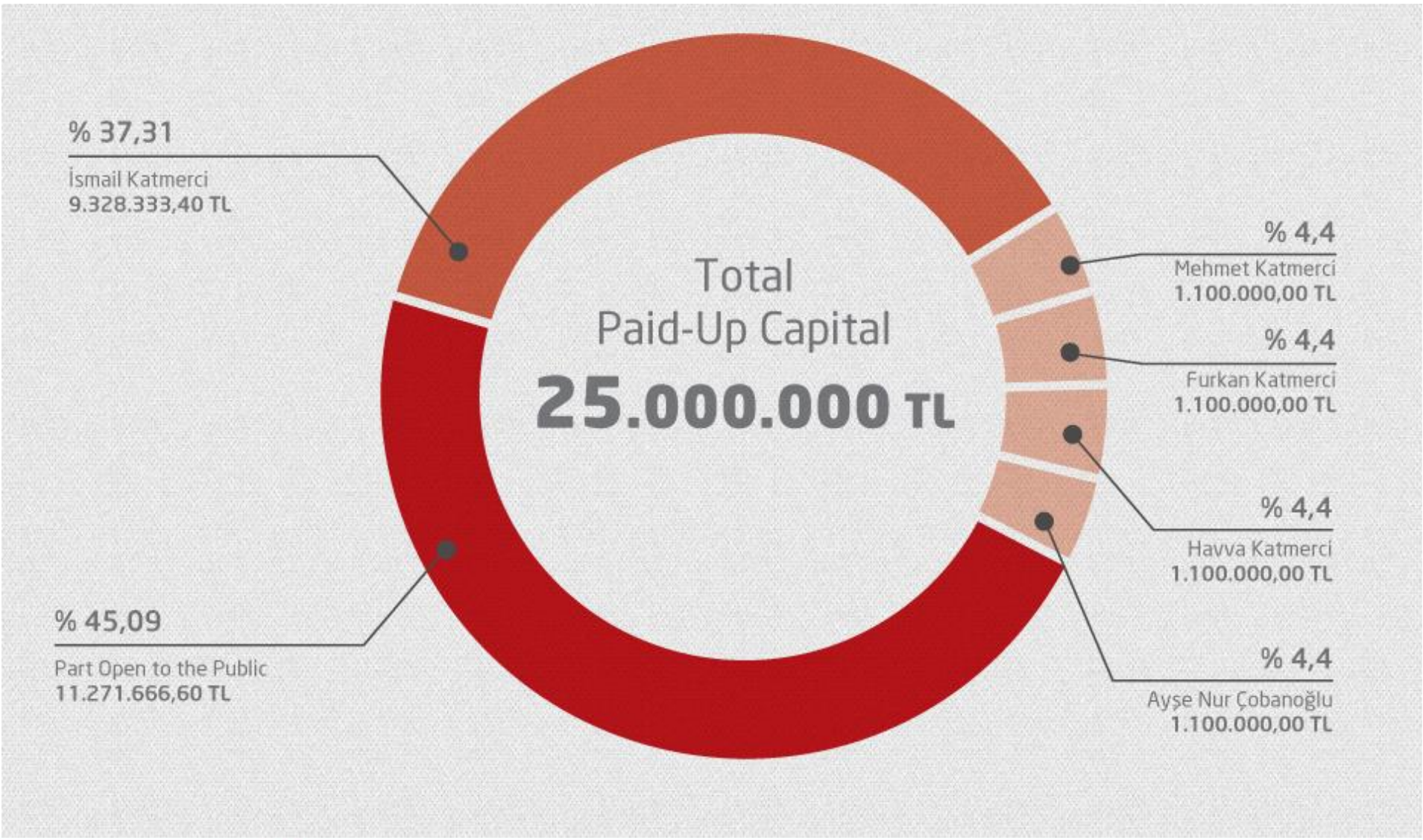
TÜRKİYE CUMHURİYETİ SAVUNMA SANAYİ MİLLÎ GÜVENLİK MAKAMI TARAFINDAN, **10032 Sokak No: 10 Atatürk Organize Sanayi Bölgesi Çiğli/İZMİR** adresinde konuşlandırılmış;

KATMERCİLER ARAÇ ÜSTÜ EKİPMAN SANAYİ VE TİCARET ANONİM ŞİRKETİ

HARP ARAÇ VE GEREÇLERİ İLE SİLAH, MÜHİMMAT VE PATLAYICI MADDE ÜRETEN SANAYİ KURULUŞLARININ DENETİMİ HAKKINDAKİ 5201 SAYILI KANUNA GÖRE DENETLENMİŞ OLUP,

ANILAN KURULUŞA; 23 Mart 2017 tarih ve 30016 Sayılı Resmî Gazetede yayımlanan "5201 Sayılı Kanun Gereğince Kontrole Tabî Tutulacak Harp Araç ve Gereçleri ile Silâh, Mühimmat ve Bunlara Ait Yedek Parçalar, Askeri Patlayıcı Maddeler, Bunlara Ait Teknj. İlişkin Listenin; 2'nci maddesinin a fıkrası kapsamında **"4x4, 6x6 ve 8x8 Tekerlekli Zırhlı Personel Taşıyıcı Araçlar"** ile **"4x4, 6x6 ve 8x8 Taktik Tekerlekli Zırhlı Muharebe Araçları"nın** üretimi için;

PARTNERSHIP STRUCTURE



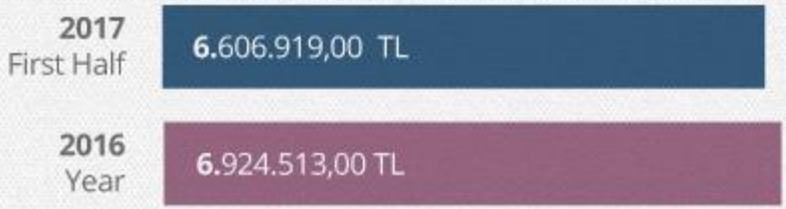
R&D ACTIVITIES

KATMERCİLER

R&D Projects

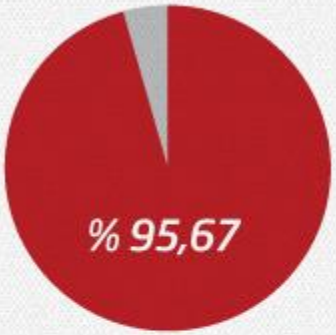
Investment Expenditures

Unit (TL)



Number of Personnel

SUBSIDIARIES AND AFFILIATED COMPANIES



Title	**KATMERCILER** Profil Sanayi ve Ticaret A.S.	**ISIPAN** Otomotiv ve Ust Ekipman Metal Makina San. Ve Tic. A.S.	**GIMKAT** Arac Ustu Ekipman Sanayi ve Ticaret A.S.	**LIKA** Savunma Sanayii ve Ticaret AS.
Capital	500.000	825.000	2.500.000	4.000.000
Paid-Up Capital	500.000	825.000	2.500.000	1.000.000
Nominal Amount of Participation	500.000	789.250	2.500.000	800.000
Participation Cost	5.183.788	589.000	2.682.668	800.000
Amount of Paid Participation	500.000	589000	2.500.000	200.000

PRODUCTION FACILITIES
Izmir Factory

For many years Katmerciler has been making production in its integrated and modern production facility on 31.500 m2 area (17.000 m2 of it is indoor area) in the İzmir Çiğli Atatürk Organized Industrial Zone.

Savunma Sanayine yönelik üretim ve Ar-Ge Merkezi olmak üzere, Ankara Başkent Organize Sanayi Bölgesi'nde, yapımı üç etaptan oluşacak toplam 5.800 bin m^2 yeni üretim tesislerinin inşasına başlandı.

İngilizce çeviri

3.000 m² Indoor

5.800 m² Outdoor Area

PRODUCTION FACILITIES
Ankara Factory

COLLABORATION WITH THE LARGEST COMPANIES OF THE WORLD

KATMERCİLER

- Katmerciler works with the major vehicle producers such as FORD, MERCEDES, MAN, HYUNDAI, ISUZU, IVECO, KAMAZ, KRAZ, MITSUBISHI, RENAULT, SCANIA and VOLVO.

- Katmerciler participates in the tenders, either indirectly as the equipment producer of the truck producers, or directly by supplying vehicles from the producers.

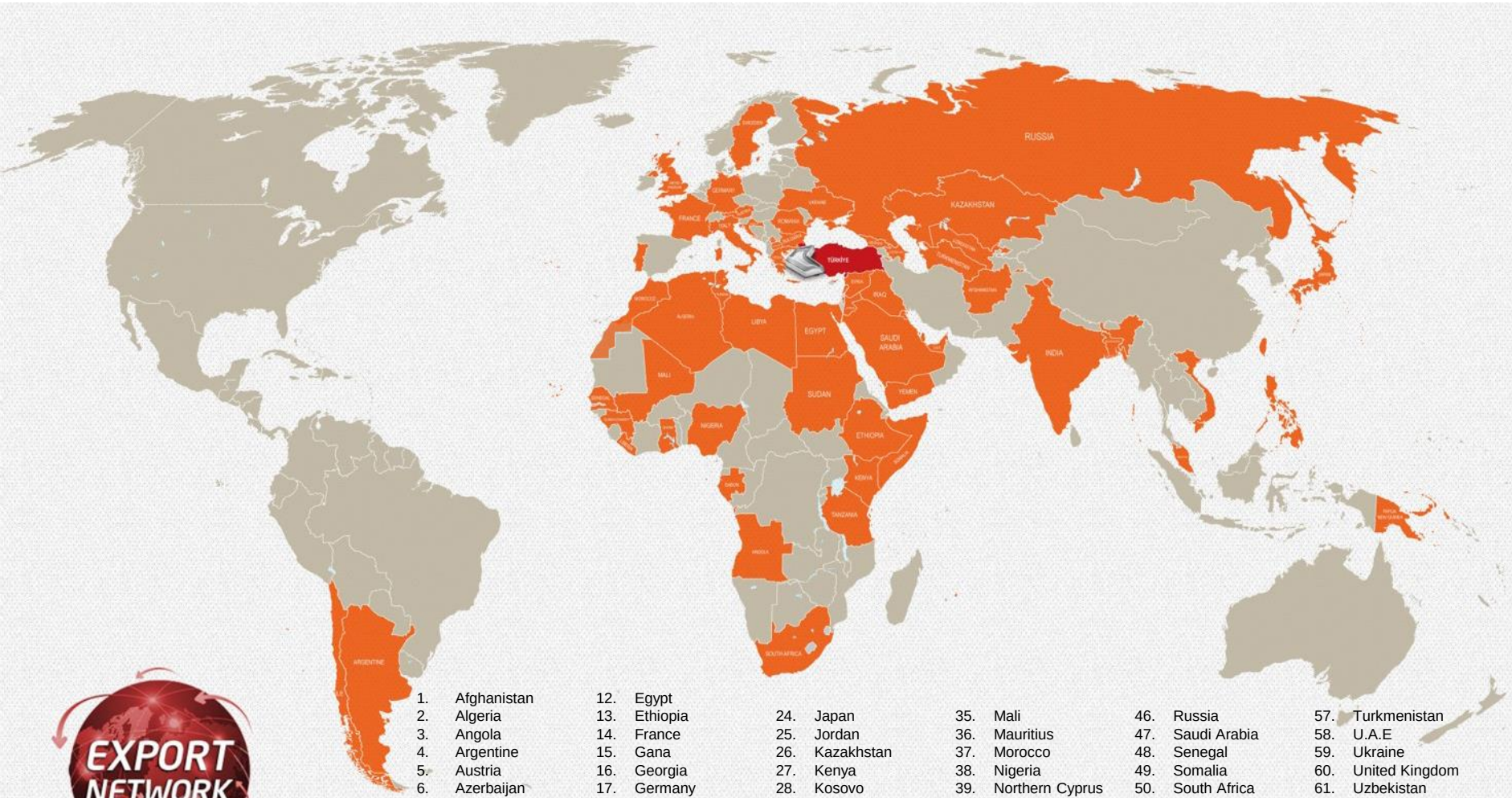
PRODUCTION PROCESS

'Turnkey production' from design to paint under one roof'

- Production line of the company has been organized as suitable for the production of many different types of products
- 10 - year spare part supply guarantee after sales

EXPORT TO COUNTRIES

KATMERCİLER



EXPORT NETWORK

1. Afghanistan
2. Algeria
3. Angola
4. Argentine
5. Austria
6. Azerbaijan
7. Bangladesh
8. Bulgaria
9. Cape Verde
10. Chile
11. Croatia
12. Egypt
13. Ethiopia
14. France
15. Gana
16. Georgia
17. Germany
18. Ghana
19. Greece
20. Guinea-Conakry
21. India
22. Iraq
23. Italy
24. Japan
25. Jordan
26. Kazakhstan
27. Kenya
28. Kosovo
29. Kuwait
30. Lebanon
31. Liberia
32. Libya
33. Macedonia
34. Malaysia
35. Mali
36. Mauritius
37. Morocco
38. Nigeria
39. Northern Cyprus
40. Palestine
41. Papua New Guinea
42. Philippines
43. Portugal
44. Qatar
45. Romania
46. Russia
47. Saudi Arabia
48. Senegal
49. Somalia
50. South Africa
51. Sudan
52. Sweeden
53. Syria
54. Taiwan
55. Tanzania
56. Tunisia
57. Turkmenistan
58. U.A.E
59. Ukraine
60. United Kingdom
61. Uzbekistan
62. Vietnam
63. Yemen

WHY KATMERCILER

KATMERCİLER

Business philosophy that does not compromise on quality

Trained and experienced workforce

Over 30 years of experience and know-how

Superior design capability through cooperation with TUBITAK (The Scientific and Technological Research Council of Turkey) and universities

Wide range of products

Special design and production for customers

Turnkey production from design to paint under one roof

To be a transparent company that has corporate governance understanding, respects all its shareholders, keeps its reputation above all, is open to the public, operates in accordance with SPK (Capital Markets Board of Turkey) legislation

To realize new investments in production based on advanced technology and automation and to develop production especially for the defense industry

Project collaboration and working experience with automotive manufacturers; many companies make production in Turkey

On time, at the desired level and quality delivery conditions

To be a company that adds value to all its shareholders, to manage the future from today

Design and production based on advanced technology with R&D Center

After-sales service and support

SERVICE NETWORK

KATMERCİLER

PRODUCTS
DEFENCE INDUSTRIAL VEHICLES

KATMERCİLER

PRODUCTS
FIRE TRUCKS

KATMERCİLER

AERIAL LADDER PLATFORM (62 m & 45 m)

HYDRAULIC LADDER FIRE TRUCK

AERIAL LADDER PLATFORM (56 m)

HYDRAULIC LADDER FIRE TRUCK

HYDRAULIC LADDER FIRE TRUCK

HYDRAULIC LADDER FIRE TRUCK

FOAM TOWER

NARROW FIELD FIRE TRUCK

FIRE TRUCKS

PRODUCTS
FIRE TRUCKS

KATMERCİLER

NARROW FIELD FIRE TRUCK

FORESTRY FIRE TRUCK

PORTABLE LADDER FIRE TRUCK

FİRE TRUCK

PORTABLE LADDER FIRE TRUCK

RAPID INTERVENTION VEHICLE

RESCUE VEHICLE

FIRE TRUCKS

PRODUCTS
TRANSPORTATION TRUCKS

KATMERCİLER

GARBAGE TRUCK | SKIP LOADER | MINIPACKER | GARBAGE SEMI TRAILER

HOOKLIFT | REFUSE CONTAINER WASHING & DISINFECTING VEHICLE | CESSPIT EMPTIER | CESSPIT EMPTIER TRAILER

COMBINED CANAL JETTING VEHICLE | CANAL JETTING VEHICLE | CANAL SEWAGE VEHICLE | ROAD SWEEPER

ENVIRONMENTAL TRUCKS

PRODUCTS
TRANSPORTATION TRUCKS

KATMERCİLER

TRANSPORTATION TRUCKS

ADR STEEL FUEL TANKER

FUEL TANKER

FUEL TANKER TRAILER

ADR ALUMINUM FUEL TANKER

ADR ALUMINUM FUEL TANKER TRAILER

WATER TANKER

WATER TANKER TRAILER

WATER TENDER

TIPPER

PRODUCTS
TRANSPORTATION TRUCKS & SPECIAL PRODUCTS

KATMERCİLER

LOW BED TRAILER

CARGO TRAILER

TIPPER TRAILER

TAŞIMA ARAÇLARI
TRANSPORTATION TRUCKS

RECOVERY TRUCK

LIGHT DUTY RECOVERY TRUCK

SLIDING PLATFORM

MOBILE GREASING TRUCK

MOBILE WORKSHOP

CARGO BODY WITH CRANE

SPECIAL PRODUCTS

PRODUCTS
SPECIAL PRODUCTS

KATMERCİLER

SPECIAL PRODUCTS

PLATFORM WITH CRANE

TRANSPORTATION VEHICLE WITH PLATFORM

HEAVY DUTY RECOVERY TRUCK

SNOW PLOUGH

PIPE TRANSPORTATION TRUCK

ARTICULATED PLATFORM

TELESCOPIC PLATFORM

PLATFORM WITH CRANE

TRANSPORTATION VEHICLE WITH CRANE PLATFORM

ALUMINUM CYLO TRAILER

TRANSMIXER

KATMERCİLER

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KATMERCİLER

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THANK YOU